

NEWSLETTER 1/2007

- Successful Broadband Properties Summit 2007
- Mega Hertz becomes BLANKOM Channel Partner
- NEW TWIN 8PSK/QPSK Receiver DRD 694 with ASI & GigE Outputs
- NEW Video over IP Gateway DIP 120 / DIP 121

Successful BBP-Summit 2007

BLANKOM USA looks back to a successful exhibit at the Broadband Properties Summit 07 in Dallas. This was the second presentation of Blankom's comprehensive line of digital and analog headend products this summer. "We were really surprised by the number of decision makers that visited our booth. The MDU market segment is very important to us and with our modular C-Line we are providing the perfect product for private cable operators and property owners. Our Twin Technology and the user friendly, remote-controllable management interface are perfect for our customers", remarked Oliver Vogel, Blankom's Sales Director.



Blankom's exhibit prominently displays the company's advanced products that support the conversion to digital and IP networks.

Trade show exhibits are just one avenue for Blankom to support its growing number of channel partners. Development engineers regularly visit distributors and customers to get direct feedback of the needs of the system operators. This focus on the customer along with high-quality manufacturing distinguishes the German based company from its competitors. The responsiveness of a small company combined with the access to leading edge microwave and IP technology through partnerships with several research institutions are benefiting Blankom's customers worldwide.

The company has already booked the exhibit space for the 2008 Summit and is looking forward to meeting its customers again next year in Dallas.

Mega Hertz becomes BLANKOM Channel Partner

October 4, 2007 – BLANKOM USA, LLC, a leading supplier of professional headends for digital and analog video distribution with manufacturing operations in Germany and a worldwide network of distribution and technical support partners, today announced a new agreement with Mega Hertz through which Mega Hertz will become BLANKOM's partner for sales to the U.S. cable television (CATV) industry.

BLANKOM is supplying signal processing equipment for video distribution over cable, satellite and IPTV networks worldwide.

The company is extending its presence in North America and has been looking for a well-positioned distribution partner to serve larger MSO's.

Mega Hertz is a value-added reseller of unique multi-vendor solutions that support deployment of advanced video technologies over fiber and coax-based broadband and IP networks.

Mega Hertz is focused on marketing and integrating multi-vendor solutions to support digital cable operations across the United States.

"We are looking forward to working with Mega Hertz," said Gerhard Franz, president of BLANKOM USA. "We have been evaluating several different options for growing our business in North America. Mega Hertz will provide us with an excellent opportunity to achieve our goals. The company's presence across the United States and its three decades of experience in this industry make Mega Hertz a valuable partner."

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DVB meets IP - BLANKOM Solutions

IPTV, DVB over IP - these are some of the most commonly keywords heard in the world of television today.

TV programs viewed from the Internet, and the possibility of transmitting MPEG signals via IP based networks are well on their way to giving cable TV some serious competition but at the same time also an opportunity for established HFC networks.

BLANKOM is introducing a new generation of products to meet these new challenges.

8PSK/QPSK TWIN Receiver DRD 694 with ASI & IP Interface

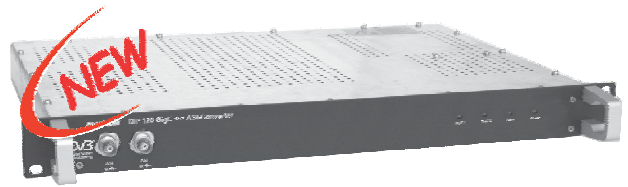


One of these innovations is the 8PSK TWIN Receiver DRD 694. An unique module containing two independent receivers which are switched automatically between 8PSK and QPSK reception. Each receiver is equipped with 2 common interfaces (CI) in compliance with the DVB standard for the decoding of individual services. Each CI is able to decode up to 8 services so a total of 16 services can be decoded with the DRD 694.

The received signals are available at two ASI outputs and at a GigabitEthernet Output. The GigE output allows direct connection to a switch or a streamer for further transmission of signals over an IP network.

Cable network operators will be able to utilize an IP topology for the transmission of MPEG packages with data rates of up to 20 MBit/s per service.

IP Gateway DIP 120 / DIP 121

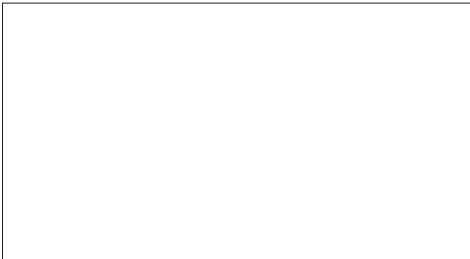


BLANKOM offers another new product for use in IP networks, the IP-ASI Transcoder DIP 120/121. This product converts IP-based data or data streams received via GigE interfaces into ASI transport streams. The ports of the DIP 120/121 are bi-directional making it possible to use the module as an ASI to IP transcoder.

The DIP 120 has two GigE ports and 12 ASI ports, the DIP 121 features one GigE port and 6 ASI ports. Both products are controlled over an Ethernet interface via a webserver or SNMP.

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